

Multi-Tenant Newer Retail Center 3003 | 3007 North Delta Highway, Eugene OR 97408

**\$7,490,000** 

Brown &



## North Delta Retail

### **Class A Retail Center Located in Eugene**

3003 | 3007 N Delta Highway Eugene, Oregon 97408

North Delta Retail consists of two free standing multi-tenant retail buildings anchored by Starbucks, Fidelity National Title Insurance Company and adjacent to Home Deport, with Wal-Mart and Dick's in the retail neighborhood.

The Retail Center is located adjacent Beltline Highway/North Delta interchange and north of the Green Acres/North Delta intersection. Households with strong economic demographics surround North Delta Center.

PRICE:
RENTABLE SQUARE FEET
SITE SIZE 2.05 Acres
ZONED
LEASES
YEAR BUILT
PARKING
TAX MAP & LOT NUMBER



Jeff Elder jeff@eebcre.com 541.345.4860 Ashley Hope Elder ashley@eebcre.com 541.345.4860







# Rent Roll

TENANT IN	TENANT INFORMATION CURRENT RENT			RENT INCREASES		LEASE	
Tenant Name	Size	Annual Rent	Rent PSF	Rent Increases	Next Rent In- crease	Lease Expiration	Renewal Terms
Starbucks	1,700	63,355.56	\$37.27	10% every 5 years	10/1/2029	9/30/2034	Four 5-year terms
Country Financial	1,745	49,440.00	\$28.33	3% annually	12/1/2025	11/30/2028	Two 3-year terms
Kitchen & Bath Showroom	1,846	52,057.20	\$28.20	2 1/2% annually	4/1/2025	3/31/2029	One 5-year term
Jersey Mike's Subs	1,600	33,743.88	\$21.09	2% annually	5/1/2025	10/31/2025	Two 5-year terms
Fidelity National Title	2,279	51,804.12	\$22.73	2% annually	6/1/2025	5/31/2025	One 3-year term
Cooley Real Estate	1,761	44,182.44	\$25.09	2% annually	11/1/2025	10/31/2026	
Miracle Ear	2,100	46,489.20	\$22.14	3% annually	9/1/2025	8/31/2027	One 5-year term
Concepts Dentistry	1,541	47,330.16	\$30.71	2% annually	6/1/2025	5/31/2034	Two 5-year terms
El Kora Restaurant	1,582	40,891.20	\$25.85	3% annually	11/15/2025	10/31/2028	
Steel Pail	1,136	30,686.16	\$27.01		9/30/2024		
TOTALS	17,290	\$459,979.92	\$26.60	*Rents on December	- 1, 2024		

# Financial Summary

PRICE: \$7,490,000

# Rent & Expense Summary

### Rent

NET OPERATING INCOME: \$	394,856
LANDLORD RESERVE	\$46,000
MANAGEMENT	\$18,587
UTILITIES	\$17,667
INSURANCE	\$6,500
REAL PROPERTY TAXES	. \$67,000
COMMON AREA EXPENSES	\$69,858
Operating Expenses	
VACANCY ALLOWANCE (3%)	. (\$19,190)
TENANT OPERATING EXPENSE REIMBURSEMENT	.\$179,678
SCHEDULED RENT (as of 12/1/2024)	.\$459,980



### **Operating Expense Reimbursements**

Each tenant pays monthly operating expense reimbursements to the landlord.

### 2024 OPERATING EXPENSE BUDGET

Accounting
Common lighting repair
Exterior maintenance \$6,500
Fire system monitoring/maintenance \$2,500
Garbage - 3003 North Delta \$20,000
Garbage - 3007 North Delta \$8,300
HVAC maintenance contract\$6,362
Landscape & grounds \$12,000
Equipment maintenance\$700
Parking lot maintenance \$6,533
Roof and gutters
Window cleaning \$2,480
Property taxes
Insurance
Common utilities
Management



### **Traffic Counts**

DELTA HIGHWAY	46,000 / day
BELTLINE HIGHWAY	84,000 / day
GREEN ACRES	23,000 / day

## Area & Demographics

#### Location

North Delta Retail is located at the intersection of North Delta Highway, Beltline Highway and Green Acres Road. All are high traffic arterials and highways.

North Delta Retail is the newest addition to the general retail area which includes over 30 acres of retail development.

### **Demographics**

Substantial residential neighborhoods with high incomes surround the North Delta area.

### **Class A Retail History**

North Delta Retail is offered for sale by the original developer of the Center.

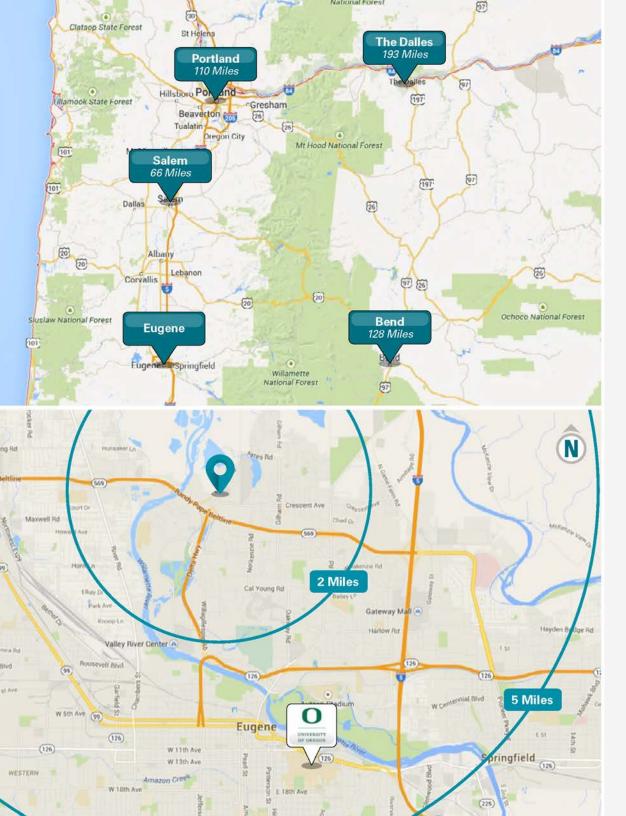
The Retail Center features an attractive style, abundant parking, is impeccably maintained and has been managed by the developer since it was completed.

### **Retail Competition**

Eugene had an established Urban Growth Boundary (UGB). The UGB is intended to eliminate urban sprawl. All growth within the UGB is dictated by pre-established and assigned zoning designated for each property.

As of this date, there is a very limited amount of land available for retail development. Prime locations like North Delta have already been developed. Any new good location for retail use will be the result of redevelopment of an existing site, which is expensive.





# Eugene, Oregon

### **University of Oregon**

Eugene is home to the University of Oregon. Student population is published at 25,000.

### City of Eugene Metro Area

Eugene's metro area population is published at 385,000.

### **Average Income**

WITHIN 2 MILES.....\$92,385

### **Population**

WITHIN 2 MILES	. 40,247
WITHIN 5 MILES	201,802

### **Average Home Value**

WITHIN 2 MILES.....\$345,249

## North Delta Retail

3003 | 3007 North Delta Highway Eugene, Oregon 97401

### CONTACT

Jeff Elder jeff@eebcre.com

Ashley Hope Elder jeff@eebcre.com

(541) 345-4860

101 E. Broadway Suite 101 Eugene, OR 97401

eebcre.com









## Initial Agency Disclosure

(OAR 863-015-215(4))

This pamphlet describes agency relationships and the duties and responsibilities of real estate licensees in Oregon. This pamphlet is informational only and neither the pamphlet nor its delivery to you may be construed to be evidence of intent to create an agency relationship.

#### Real Estate Agency Relationships

An "agency" relationship is a voluntary legal relationship in which a real estate licensee (the "agent") agrees to act on behalf of a buyer or a seller (the "client") in a real estate transaction. Oregon law provides for three types of agency relationships between real estate agents and their clients:

**Seller's Agent** — Represents the seller only;

**Buyer's Agent** — Represents the buyer only;

Disclosed Limited Agent — Represents both the buyer and seller, or multiple buyers who want to purchase the same property. This can be done only with the written permission of both clients.

The actual agency relationships between the seller, buyer and their agents in a real estate transaction must be acknowledged at the time an offer to purchase is made. Please read this pamphlet carefully before entering into an agency relationship with a real estate agent.

#### Duties and Responsibilities of an Agent Who Represents Only the Seller or Only the Buyer

Under a written listing agreement to sell property, an agent represents only the seller unless the seller agrees in writing to allow the agent to also represent the buyer. An agent who agrees to represent a buyer acts only as the buyer's agent unless the buyer agrees in writing to allow the agent to also represent the seller. An agent who represents only the seller or only the buyer owes the following affirmative duties to their client, other parties and their agents involved in a real estate transaction:

- 1. To exercise reasonable care and diligence;
- 2. To deal honestly and in good faith;
- 3. To present all written offers, notices and other communications in a timely manner whether or not the seller's property is subject to a contract for sale or the buyer is already a party to a contract to purchase;
- 4. To disclose material facts known by the agent and not apparent or readily ascertainable to a party;
- 5. To account in a timely manner for money and property received from or on behalf of the client;
- 6. To be loyal to their client by not taking action that is adverse or detrimental to the client's interest in a transaction;
- 7. To disclose in a timely manner to the client any conflict of interest, existing or contemplated;
- 8. To advise the client to seek expert advice on matters related to the transactions that are beyond the agent's expertise;
- 9. To maintain confidential information from or about the client except under subpoena or court order, even after termination of the agency relationship; and
- 10. When representing a seller, to make a continuous, good faith effort to find a buyer for the property, except that a seller's agent is not required to seek additional offers to purchase the property while the property is subject to a contract for sale. When representing a buyer, to make a continuous, good faith effort to find property for the buyer, except that a buyer's agent is not required to seek additional properties for the buyer while the buyer is subject to a contract for purchase or to show properties for which there is no written agreement to pay compensation to the buyer's agent.

None of these affirmative duties of an agent may be waived, except #10, which can only be waived by written agreement between client and agent.

Under Oregon law, a seller's agent may show properties owned by another seller to a prospective buyer and may list competing properties for sale without breaching any affirmative duty to the seller. Similarly, a buyer's agent may show properties in which the buyer is interested to other prospective buyers without breaching any affirmative duty to the buyer.

Unless agreed to in writing, an agent has no duty to investigate matters that are outside the scope of the agent's expertise.

#### Duties and Responsibilities of an Agent Who Represents More than One Client in a Transaction

One agent may represent both the seller and the buyer in the same transaction, or multiple buyers who want to purchase the same property only under a written "Disclosed Limited Agency" agreement, signed by the seller, buyer(s) and their agent.

When different agents associated with the same real estate firm establish agency relationships with different parties to the same transaction, only the principal broker (the broker who supervises the other agents) will act as a Disclosed Limited Agent for both the buyer and seller. The other agents continue to represent only the party with whom the agent already has an established agency relationship unless all parties agree otherwise in writing. The supervising principal broker and the agents representing either the seller or the buyer have the following duties to their clients:

- 1. To disclose a conflict of interest in writing to all parties;
- 2. To take no action that is adverse or detrimental to either party's interest in the transaction; and
- 3. To obey the lawful instruction of both parties.

An agent acting under a Disclosed Limited Agency agreement has the same duties to the client as when representing only a seller or only a buyer, except that the agent may not, without written permission, disclose any of the following:

- 1. That the seller will accept a lower price or less favorable terms than the listing price or terms;
- 2. That the buyer will pay a greater price or more favorable terms than the offering price or terms; or
- 3. In transactions involving one-to-four residential units only, information regarding the real property transaction including, but not limited to, price, terms, financial qualifications or motivation to buy or sell.

No matter whom they represent, an agent must disclose information the agent knows or should know that failure to disclose would constitute fraudulent misrepresentation. Unless agreed to in writing, an agent acting under a Disclosed Limited Agency agreement has no duty to investigate matters that are outside the scope of the agent's expertise.

You are encouraged to discuss the above information with the agent delivering this pamphlet to you. If you intend for that agent, or any other Oregon real estate agent, to represent you as a Seller's Agent, Buyer's Agent, or Disclosed Limited Agent, you should have a specific discussion with him/her about the nature and scope of the agency relationship. Whether you are a buyer or seller, you cannot make a licensee your agent without their knowledge and consent, and an agent cannot make you their client without your knowledge and consent.



The information in this package was gathered from sources deemed reliable, however Evans Elder Brown & Seubert makes no representation or warranty of the accuracy of the information. Any buyer or tenant considering a purchase or lease of this property should confirm any and all information relied upon in making the decision to purchase or lease prior to finalizing the transaction and bears the risk of all inaccuracies.